Moral Sentiments and Material Interests

The Foundations of Cooperation in Economic Life

edited by
Herbert Gintis, Samuel Bowles, Robert Boyd, and Ernst Fehr

The MIT Press
Cambridge, Massachusetts
London, England
Contents

Series Foreword ix
Preface xi

I Introduction 1

1 Moral Sentiments and Material Interests: Origins, Evidence, and Consequences 3
Herbert Gintis, Samuel Bowles, Robert Boyd, and Ernst Fehr

II The Behavioral Ecology of Cooperation 41

2 The Evolution of Cooperation in Primate Groups 43
Joan B. Silk

3 The Natural History of Human Food Sharing and Cooperation: A Review and a New Multi-Individual Approach to the Negotiation of Norms 75
Hillard Kaplan and Michael Gurven

4 Costly Signaling and Cooperative Behavior 115
Eric A. Smith and Rebecca Bliege Bird

III Modeling and Testing Strong Reciprocity 149

5 The Economics of Strong Reciprocity 151
Ernst Fehr and Urs Fischbacher
Contents

6 Modeling Strong Reciprocity 193
   Armin Falk and Urs Fischbacher

7 The Evolution of Altruistic Punishment 215
   Robert Boyd, Herbert Gintis, Samuel Bowles, and Peter J. Richerson

8 Norm Compliance and Strong Reciprocity 229
   Rajiv Sethi and E. Somanathan

IV Reciprocity and Social Policy 251

9 Policies That Crowd out Reciprocity and Collective Action 253
   Elinor Ostrom

10 Reciprocity and the Welfare State 277
    Christina M. Fong, Samuel Bowles, and Herbert Gintis

11 Fairness, Reciprocity, and Wage Rigidity 303
    Truman Bewley

12 The Logic of Reciprocity: Trust, Collective Action, and Law 339
    Dan M. Kahan

13 Social Capital, Moral Sentiments, and Community Governance 379
    Samuel Bowles and Herbert Gintis

Contributors 399
Index 401